

# PROVIDING HIGH-QUALITY COST-EFFECTIVE CARE FOR ALL SINCE 1860

Denver Health makes a difference in the lives of thousands of people every day. We provide care or services for one third of Denver's adults and children.

**CARE FOR 1/3 OF DENVER ADULTS AND CHILDREN**

We are a major safety-net hospital and the second largest teaching hospital in the state. We have been in operation for nearly 160 years, and provide high-quality care to all regardless of ability to pay.

**160 YEARS**

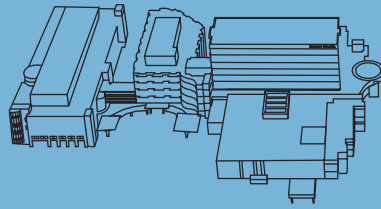
Denver Health is resourceful and cost-effective when it comes to providing high-quality care. Most of our patients' bills are covered by Medicaid.



As a non-profit organization, Denver Health generally achieves a positive operating margin of approximately 1% per year. The margin covers costs and goes to fund investments, maintain infrastructure and upgrade our facilities. In some years, Denver Health has lost money.

**1%+ OPERATING MARGIN**

## DENVER HEALTH IS DIFFERENT THAN OTHER HEALTH CARE SYSTEMS



As a mission-driven hospital that cares for the uninsured, underinsured and with the highest share of Medicaid and Medicare patients in the metro area, Denver Health is focused on the most vulnerable – with over \$200 million annually provided in uncompensated care.

Following recent media coverage on hospital costs, we took the opportunity to review how Denver Health is doing in some key areas. Every health care system is different, and you can see below how we have performed on aspects of our operations and our budget. The data are drawn from the Colorado Department of Health Care and Policy Financing.

DENVER HEALTH PRIDES ITSELF ON BEING COST-EFFECTIVE WHILE MAINTAINING HIGH STANDARDS OF QUALITY HEALTH CARE.

**2X PATIENT VISITS**

### TOTAL PATIENT VISITS UP TWICE THE RATE OF OTHER COLORADO HOSPITALS

From 2009 to 2016, Denver Health saw patient visits rise by 17%, which was more than double the 8.3% average increase experienced by other Colorado hospitals.

### MORE THAN \$2.8 BILLION IN UNCOMPENSATED CARE

The amount of care provided by Denver Health that was not paid for was \$2.8 billion between 2009 and 2016.

**\$2.8 BILLION**

**21% UNINSURED**

### 21% OF DENVER HEALTH'S PATIENTS ARE UNINSURED COMPARED TO JUST 10% FOR OTHER COLORADO HOSPITALS

21% of patients either do not have insurance or opt to self-pay. Denver Health's mission is to provide high-quality care for all regardless of the ability to pay. We live up to our mission every day, providing care to people who can't afford their bills and for who we receive no reimbursement.

### ADMINISTRATIVE, OVERHEAD AND CAPITAL COSTS AT DENVER HEALTH WERE LOWER THAN THE AVERAGE FOR COLORADO HOSPITALS

From 2009 to 2016, Denver Health's administrative, overhead and capital costs increased by 5.5% each year, comparing favorably to cost increases of more than 7% each year for other Colorado hospitals.

**LOWER COSTS**

**LOWER NET REVENUE**

### DENVER HEALTH'S NET PATIENT REVENUE GROWTH FROM 2009 TO 2016 WAS ONE THIRD LOWER COMPARED TO OTHER COLORADO HOSPITALS

Denver Health's net patient revenue grew by 4.6% compared to a growth of 6.9% among Colorado hospitals.

## LOWER PRICES



### HIGH-QUALITY CARE, LOWER PRICING

Denver Health was awarded an A grade in the Fall 2018 Leapfrog Hospital Safety report. Prices charged for the care provided consistently rank below the fiftieth percentile when compared to other Colorado hospitals. For the seven years between 2009 and 2016, Denver Health's prices rose by less than 6% each year, whereas other Colorado hospital prices rose by more than 8%.

### DENVER HEALTH'S OVERALL PROFIT MARGIN FOR 2016 INCLUDING INVESTMENT INCOME WAS JUST 1.3%

The profit margin for other Colorado hospitals in 2016 was more than seven times higher at 10%, while the median profit margin nationally was 5.9%.

**1.3%**   
**PROFIT MARGIN**

 **9 PTS**  
**HIGHER  
OCCUPANCY  
RATE**

### DENVER HEALTH'S OCCUPANCY RATE WAS 72%, NINE POINTS BETTER THAN THE 63% RATE FOR OTHER COLORADO HOSPITALS

Denver Health makes efficient and effective use of its resources and has not over invested in capacity that isn't being utilized. The occupancy rate for core services, such as medical surgical and acute care was 87%.